WHY WE WANT YOU TO BE RICH

By Donald Trump and Robert Kiyosaki-Commentary by Leo Schreven

Hello my friend, and welcome to our book of the month, "Why We Want You to be Rich" by Donald Trump and Robert Kiyosaki. When you have two of the most successful business men in the world sharing their insights, you know it is going to be good! So get ready for a wonderful ride together this month.

As always we want to give credit to those to whom it is due and this month it is to Donald Trump and Robert Kiyosaki. This production is simply a commentary on their book, and all credits go to them.

One thing you will notice about this book is that it is primarily about financial education. Education, specifically in your mind set, is the real challenge people are facing today in their financial future. So, the first thing I would share is to look at this book honestly and to break out of all denial in your life. Denial of the truth is a major contributing factor of why people struggle financially. This book is also about accountability, but mostly it tells how critical education is to financial freedom. If you boil the whole book down it would be, Get Educated, Get Educated, Get Educated!!! (Sound familiar?) So I want to begin by complimenting you because you are doing what they teach, you are getting educated. Good for you!

Robert brings out that the Federal Reserve Chairman said that a lack of financial education is the biggest educational problem we have. There are three modes of thought here. Let's take a look at all three.

The Poor Believe:

The government will take care of me, so will Social Security and Medicare. They have an "entitlement" mentality.

The Middle Class Believe:

Get a job, work hard, live below your means, save money, invest for the long term, and diversify.

The Rich Believe:

I am responsible for my own life. They are active investors who work and invest to succeed through business systems and residual income.

So, let's deal with reality. First, there is little the government can do to take care of us like we dreamed in the past. Pensions and health care are disappearing around the globe. The first step you need to take is to stop expecting your government to provide solutions. Stop thinking you are entitled to a secure, prosperous life through your government.

In reality we are in a financial state of emergency. Let's look at a series of slides about our history that has brought us to this point. Other countries around the world can relate to this as well.

1971:

Our money stopped being real money backed by gold. "Saving Money" became obsolete.

1973:

The first oil crisis was political—today it is real, due to lack of supply and demand.

1974:

ERISA (Employee Retirement Income Security Act) began the retirement plans. This is good but is designed for the wealthy, and today most do not have near enough to fund retirement.

1989:

The Web went up world-wide. Millionaires and billionaires were made while baby boomers lost their jobs. Years of experience and education became obsolete.

1996:

The Telecom Reform Act was passed. The whole world is now connected. Jobs are being exported world-wide.

2001:

China admitted to the World Trade Organization. This sets up a huge balance of trade problem and closes our factories.

2004:

The outsourcing of USA debt to foreign countries is now 44%. No country in history has had this level of foreign debt.

2006:

The USA dollar is devaluated, but we continue to print money out of thin air. A global correction has to take place.

2006:

The baby boomers are beginning to retire—75 million of them. Social Security and Medicare is now our biggest debt. It is totally impossible to pay for 75 million new retirees.

Looking at these facts, the primary purpose of this book is to get people to take action and get out of their comfort zone. Robert and Donald share their concerns in Chapter 2. Here are the highlights. Medicare has had a cash flow deficit since 1992. In other words, payroll taxes they take from you don't cover the current benefits payments.

I am speaking in relation to the USA but those who are Canadian, or other, face the same situation, or worse yet. So, Medicare is simply unsustainable. Social Security is in the same boat. The number of elderly will double to 75 million by 2030 and the number of seniors in nursing homes will increase five-fold by 2030. Look at this chart:

Current Medicare debt:

\$62 Trillion dollars.

Social Security debt:

\$10 Trillion dollars.

Now, let's put that in perspective. Let's take the entire value of all the stocks in the world on the market. That equals \$36 trillion dollars. Take all the bonds of the world on the market and you have another

\$31 trillion. We owe more on SS and Medicare than all the money in the stock market and bond market combined. Hello?

And this does not account for all the future people who are going to retire. So the first step you need to take is get out of the mindset the government will take care of you.

The cure is financially educated people who are entrepreneurs and have business systems. We need to increase the financial IQ of people rather than depend on the government to do it.

Robert then brings out what I personally believe is the single biggest challenge. The world is full of good people, who are educated and hard working, but are expecting the government to take care of them. They think because they paid in they deserve to be paid back. But do the math.

75 Million Baby Boomers collect just \$1,000 a month in Social Security and Medicare benefits. That equals \$75 billion a month! Where will this come from?

So, let's take some steps—be your own financial advisor. Do not fall into the trap of turning your money over to someone or the government to manage. Recognize you are living in a global economy. Soon the USA and Canada will not lead the world.

<u>China:</u> The first Starbucks opened in 2004. By 2006 they had more Starbucks than the USA. In 1970 Shanghai had one skyscraper. Now it has 800.

<u>India</u> now represents the wealthiest of all ethnic groups in the world. It is also the largest English speaking country in the world.

The more you and I look at the facts and realize the world is changing, the sooner we can become wealthy.

In Chapter 4, Robert and Donald start to educate. It is interesting that much of what they teach is 100% exactly what we teach in the All Power program. You will see a lot of similarities.

For example, if you want to become rich, learn to solve problems. It is estimated that 80% of the baby boomer generation does not have enough money to retire on. So, if you are smart, you will face the problem head on and ask, "How can I profit from these problems?" rather than stick your head in the sand.

Let me give an example. Recently we went through an oil crunch. The price of gas was over \$3.00 a gallon. One of my relatives came to me all upset and all afternoon complained about the prices. He was going to write the newspaper and the governor and demand that they lower the price. He complained about the government administration ripping off the American people and how he couldn't even afford a tank of gas to go to town. His vacation was ruined, etc.

When he left I just shook my head in disbelief. You see, I had just that morning looked at my oil and natural gas funds and stocks and they were up over 120% for the year. My Canadian oil trusts were giving me a 17% dividend check every quarter and the hike in gas prices was nothing compared to what I was making in the market.

So what was the difference between the two of us? Education. I spent my energy learning to solve problems and turn them into opportunities because I take the time to educate myself. He spent all his energy getting mad and blaming others. One of us gets rich the other gets poor.

Donald continues with this theme. His thought is simple: "Education replaces fear and worry." I can only say, "Amen!" Yes, problems can be complex and endless, but see them as challenges and opportunities and you will achieve your dreams.

Chapter 5 is the title of the book, "Why We Want You to be Rich." To begin, getting rich is simple math and common sense. The problem is that we have become complacent. People have come to expect the government to solve their problems. We have a very serious entitlement mentality and expect the government to give us everything including retirement. Social Security and Medicare are in serious trouble but we are still counting on them to help us.

Trump and Kiyosaki see a perfect storm developing. Let's look at a series of slides that illustrates this.

A Growing Trade Deficit: The latest statistic is \$423 billion dollars. In other words, we consume \$423 billion dollars more than we produce.

Growing National Debt: From 1798 till 2000 our government borrowed a total of \$1.01 trillion. From 2000 to 2006 our government borrowed \$1.05 trillion. In the first 8 months of the Obama administration we borrowed and spent nearly \$3 trillion.

<u>Falling Dollar:</u> This is due in part to 1971 when Nixon no longer backed the dollar with gold. Between 1996 and 2006 the dollar had lost half its value.

75 Million Baby Boomers Without Money. It is estimated that 92% of baby boomers will not have enough savings to retire and will have to work till they die.

Social Security in Debt \$10 Trillion.

Medicare in Debt \$10 Trillion.

These few statistics are just the tip of the iceberg. So it is more important than ever that you educate yourself and your family so you can insure your financial future. Through education you gain vision, and the ability to create economic opportunities. You learn to think for yourself.

This brings us to the next section where Robert and Donald teach us the three kinds of investors.

- 1. People who do not invest at all.
- 2. People who invest not to lose.
- 3. People who invest to win.

We want to get into that last category and invest to win. This requires a whole new mentality. I want you to look at this very carefully. Donald and Robert don't focus on saving money. They focus on investing it to win. They are millions of dollars in debt—what they call

good debt. When a financial advisor tells you to play it safe, the focus is on not losing.

Donald and Robert focus on having fun and not living in fear of losing. To get there they go back to Robert's 4-sided quadrant. Many of you are acquainted with this because I use it in our 60-day program. But let's review it.

Only 4 Ways to Make Money...

"E" Employee: You have a job.

"S" Self-Employed: You own a job.

<u>"B" TRUE Business Owner:</u> You own a system and others make money for you.

"I" Investor: You have money working for you

The people in the "E" or Employee category want security. They want a safe job with benefits. A person in the "S" category is self-employed and want to do it themselves. The "B" category is business owners who have a system that make money for them whether they work or not. And the "I" category is for investors where Robert and Donald are.

The tax laws are different for each category. Category B and I get the best tax breaks. You can win in the B or I quadrant, but not in the E and S. Our school systems are designed to train you for E and S. "Go to school, get an education, and get a good job".... Poor people value security, the rich value freedom. However, the truth is that those that have the most security have the least freedom. Think about that for awhile.

So you have to decide which category you want to be in. Do you value security, or freedom? Do you want an exciting life, or achieve survival? At All Power we teach and believe in freedom, not security. Remember this: "The only person who will give you a chance is yourself. Those who lead extraordinary lives have moved beyond the ordinary."

To help you take this step, pages 103-104 in the book lead you through the process. I urge you to take some time for these pages

and get in the correct category. This is mandatory if you are going to do the rest of this book.

Chapter 8 is about the difference between savers and investors.

First, here is what a typical saver will do:

Work hard.

Save money.

Get out of debt.

Invest for the long term.

Diversify.

So what is the difference between a saver and an investor? One word. Leverage. What is leverage? <u>"The ability to do more with less."</u>

Let's really look at this because it is the key. I believe in working hard, I teach it, and the Bible teaches the hard work ethic. But the way rich and poor *interpret hard work* is the difference.

Poor: Hard work means I personally work hard.

<u>Rich:</u> Hard work means I leverage others to work for me and I use their time to make me rich. This is the best kept secret in the world. We teach all this in the 60-day program.

Next, many people think they should get out of debt which is right. But there is good debt that can make you rich. (An example is real estate, or buying an apartment complex.) What this whole chapter boils down to is this: Rich people have figured out that they can use leverage. They use other people's time for their benefit. They use other people's money for their benefit.

This brings us to Chapter 9. "The Two Things You Invest." There are only two things you can invest:

- 1. Time.
- 2. Money.

Let's diagram this so you can see it.

1. *Non-Investor:* Invests no time and no money.

- 2. <u>Passive Investor:</u> Invests no time, does invest money with limited education.
- 3. Active Investor: Invests time, invests money, with solid education.

The challenge is that most people don't want to take the time or effort to educate themselves. They want others to do it for them. But the risk is enormous. Read from page 119 what it takes to be a "financial expert." Wow! Do you want that person to be in control of your financial future?

I love Robert's words on this. He says, "It is not the quest for money that makes me rich, it is the quest for knowledge. Money is just a score to tell me how I am doing." There is a neat picture of this on page 123. It says:

Poor Invest in:

A job.

Savings.

Getting out of debt.

Mutual funds.

Diversification.

Lack of money.

Fear.

Rich invest in:

Business systems.

Real estate.

People.

Financial abundance.

Fun!

Donald expands on this chapter and brings out the value of time in doing something like this. He raises the question, "If wasting 15 minutes of your time meant you would lose \$500 would you be more aware of how those 15 minutes were spent? He then has an exercise on page 129. I urge you to do this and to manage time and use it to become a wise investor.

In the next chapter, "Winners Take Control", Robert and Donald expand the 4 quadrants. If you are in the E and S quadrant, you are

doing all the work yourself. But in the B and I quadrant you are leveraging other people's time and money as well as leveraging your own mind and thoughts. Here is an example: Don't think, "I can't do that, it's too risky, I can't afford it." Instead think, "How can I do that, how can I reduce my risk, how can I afford it?"

Such people are in control. They control their most important things like income, expenses, assets, liabilities, etc. So, once you understand what you are going to leverage, or how you will use leverage to build wealth, then you need to be sure you have control. And control is all about education. A simple exercise to do is on page 138. I encourage you to do it.

The next chapter is about right and left brain creativity. Did you know that when you are born, you have an undivided brain? It is not until you are 4 or 5 years old that your brain splits into 2 hemispheres—right and left. The significance of this is that our educational system is designed to work primarily on the left side rather than the right.

The right brain is your creative side. And being creative also makes you rich. Things like stocks, mutual funds and bank accounts are left brain functions—they require little or no creativity. But business and real estate are right brain functions. Read a portion of the book here to illustrate this. (Page 141)

Using both parts of the brain rather than just one can make all the difference in wealth building. Creative people motivate themselves, they find inspiration, and they leverage their brains to the max to build business, invest, and work with people.

Chapter 12 gets into "Thinking Big." Look at the statistics: 9 out of 10 businesses fail in the first 5 years and 9 out of 10 of those who survive fail in the next 10 years.

Robert then introduces the "B-1" triangle to turn this around and insure success. Notice in particular what items are most important. Here they are in order of importance: Mission, Cash Flow, Communication, Systems, Legal, and Product.

The mission is the most important part of your business. It is the spirit. Without it most people fail. A great business will have a strong mission, great leadership, a competent team of managers, excellent cash flow, effective sales and marketing, and be legal with a great product. This step requires deeper thinking—Is there anything I can add to enhance my business? What ideas need to surface? What am I not seeing? What else is possible? As you work toward building your business, master this skill and it will make a big difference.

Chapter 13 is a simple fact. "Getting Rich is Predictable...Not Risky." Many people fear risk. They are afraid of losing control. They work for less because they think they might get fired. They conform rather than be creative. When they invest they turn their money over to someone else and hope to make a profit. They are trapped by their own fears, doubts and limited knowledge. In other words, they know the end result of their endeavor is "risky"

Rich people on the other hand know that their end result is predictable. Once you see this you will find it everywhere. Donald Trump is a master of leveraging, controlling, creating, expanding and getting a predictable result. By improving your financial education you too can predict your results. Intelligent work gives intelligent results. OK, let's review the formula they have taught us so far.

The Formula:

Leverage.

Control.

Creativity.

Expansion.

Predictability.

The first time through this, it is a challenge to remember all the details we have covered so far, but review it a few times and these 5 points will be a powerful asset to you.

Chapter 14 is about what you learned from your father. Robert's insights here begin with his father's teaching about traditional education, how traditional education does not prepare people for the real world or to survive financially on their own. I couldn't agree more. Robert then encourages you to go to his website for kids, to

get them started right. You can read about this on page 171. The site is www.RichKidSmartKid.com. This is a great site and a great thing to do with the family.

He also recommends his game, Cashflow. I highly recommend this game. Some of my best learning happened through this game. Then look at his two free college courses. You can access this through http://college.richdad.com. Donald confirms what Robert says and emphasizes the school of hard knocks is the best one.

After this, the question remains in Chapter 16, "What Did You Learn from School?" I have to laugh a bit here because Robert and Donald use only 5 pages for the entire chapter. Apparently they did not learn much! The next chapter, however, on what they learned in military school was much more detailed. So I guess the lesson here is to join the military! My favorite principle in this chapter is on page 190. Let's take a look. "I win in business today not because I am smart or never failed. I win because in my world there is no second place. Combat is not risky. Being unprepared is risky."

Donald has his share of great quotes on this as well. Let's look at a few. "He who has never learned to obey cannot be a good commander." "Never tell people how to do things. Tell them what to do and they will surprise you with their ingenuity." "We are what we repeatedly do. Excellence then is not an act, but a habit." "The quality of a person's life is in direct proportion to their commitment to excellence, regardless of their chosen field of endeavor."

The next chapter is a continuation on what they learned from sports. One of the best principles here is that sports are one of the best preparations for real life and the highly competitive world we live in. Team work and becoming better than the competition and winning is the very basis of business. It's like the saying, "If winning were not important, people wouldn't keep score." Like it or not folks, we live in a world that keeps score—there is no getting away from it.

Another lesson that sports teach us is repetition and focus. It is a discipline that can make you the best. I especially like Robert's view called FOCUS.

Follow
One
Course
Until
Successful

Chapter 19 continues with what you learned from business. It also is a very short chapter of 5 pages. The primary tool here is, "You cannot learn to ride a bike by reading a book"—it is a hands-on process. There comes a time you have to get hands on, talk to people, make mistakes, and work.

If you have ever watched the "Apprentice" TV show, you will see Donald really work this principle. He does not care how many degrees the person has, he just wants results. So there comes a time when you take the education you have and make it happen. Building a business is a skill that requires getting your hands dirty. It requires sacrifice, people attempting to reject you—20 "no's" to one "yes" and applying the skills you learn till you are excellent at it.

Coming from a pastoral background, I found Chapter 20 really interesting. It is on God, religion and money. It will probably be a surprise to you as you read it. Robert has a strong faith and trust in God, and believes in the Golden Rule about how to treat others. Donald also has a faith, and I found it interesting how he talks about how he has some employees that are Sabbath-keepers and how he is happy to accommodate them. What I especially liked about this chapter is the fundamental question, What about God and money?

Like millions of others, they wrestled with this confusion. I really encourage you to read the story on pages 219-223. It will take too long to do on this presentation but it is a true story that happened to Robert at a Christian camp. I really could relate to it. You don't know how many times I have played the role of the youth minister in this story and had an older minister get upset when I showed what the Bible really says. Robert quotes a lot of scripture here and I find it amazing how it is like he is quoting our material at All Power. So enjoy this chapter, it will reinforce what we teach you in All Power.

Chapters 20-21 move into practical questions like what would you do if.... There is a very important point here which I run across a lot. People often come and want a magic formula to solve their problems and make them money. These people are sincere but they are in the trap we discussed earlier—they invest not to lose and are afraid to make mistakes. So they want to turn it over to someone else. Never fall into that trap. You are responsible for your education. When it comes to school and education, Robert and Donald make some powerful observations. Let's look at two of them:

Problem 1.

School programs you to get a job and be an employee.

Problem 2.

School punishes you for making mistakes.

We already have taught you about being an employee and trading time for money so I won't belabor that. But the second point is powerful. The way we learn is by making mistakes, or learning from the mistakes of others. When Cierra, my daughter, learned to ride a bike she fell off a lot. But I did not punish her for it, like school often does.

As you build your business, keep this principle in mind—don't be afraid or intimidated when you make a mistake—smile, learn from it and reward yourself for your effort. School certainly has its place, and obviously, we do not put it down. Robert has some good balanced wisdom on this on page 233. Let's read it.

No matter what you do he strongly recommends taking business law and accounting—good advice. One of my favorite parts of this chapter is the teaching on cash flow. In my personal business and life I would say this is in the top three important factors. You want to learn total control of this area.

Let's look at a simple illustration. In business you have <u>income</u> and <u>expense</u>. Pretty basic, right? Rich people simply have more cash flowing into the income side. Most people are in trouble because they have not built systems to increase cash flow into the income side. And then they lose control on cash flow into the expense side with debt, credit cards, etc.

Compound this problem with the fact that most people create liabilities rather than assets and you know why people are poor. Remember this quote and memorize it. "Most people spend and make themselves poor. If you are going to be rich, you need to know how to spend to make yourself rich."

When you buy assets, and work hard at adding assets, your cash flow increases. That is how you get rich. I urge you to develop an investor's mentality. Invest in assets like a home business where people can pay you over and over, and hundreds of times more.

The next chapter is about being an adult without enough money. I encourage you to read this. Those adults who are going to make it are the ones who are willing to get out of denial, to recognize things have changed and adapt. Here are the main things you need to know and deal with.

- 1. Since the 1996 Reform Act, USA jobs began to go overseas so job security is a thing of the past.
- 2. In 2001 China was admitted into the World Trade Organization. Your job will likely be there soon.

The bottom line here is that everything you were taught about going to school, getting a job, and the government will take care of you is the exact opposite today. The only way Donald and Robert believe you will make it is to build a business system that creates residual income. I totally agree.

Another thing I like about this chapter is the balance of choosing what you want. Some people's idea of their ideal lifestyle is to scale down and live a simple life without pressure, travel, and stress. Others love the exotic lifestyle and want fast cars, world travel, and doing deals. Others want to have money so they can do mission work and give of their time and money. It is important you set a goal here and make this decision. If you do you will get there.

The next chapter is for baby boomers—the group born between 1946 and 1964 at the end of the industrial age, and the first generation of the information age. If you adapt to the rules of the information age

you will do well. But let's take a look at some facts that will motivate us to action.

1971. The first baby boomers are college graduates. Gold is \$35 an ounce. Today it is over \$1,100 an ounce. This is an example of how the dollar has lost its value.

1968. A mansion sold for an average \$50,000. Today the same home is worth \$2 million. A gallon of gas was .29. Today it is over \$3.00. Oil was under \$3.00 a barrel, now it is over \$80.

We could go on and on, but you get the picture. Donald and Robert then encourage you to do an exercise on pages 263-266 where you take three steps to change your future and make it abundant. Here they are in a nutshell.

- 1. Start doing what you love even if it is part-time, and figure out a way to make money doing it.
- 2. Start investing in the things you love—real estate, oil, people, etc. If you love it you will find a way to turn it into gold.
- 3. Hire a coach. The value of a mentor is priceless. Many people are just one skill from success and making it big.

Chapter 24 continues with Robert introducing his Cash Flow game we referred to earlier. This is a practical chapter to get you thinking of possibilities. Robert gives 6 ideas he uses. You can study each one.

Fast track deals.

Real estate partnerships.

Oil and gas partnerships.

Private equity funds.

Hedge funds.

Derivatives.

They do not spend a lot of time on these, but I encourage you to review it to see if something sparks in you.

Chapter 25 is really good. "Why Some People Do Not Get Rich." They point out some of the main reasons—Laziness, Bad habits, Lack of education, Lack of experience, Lack of guidance, Bad

attitude, Bad influence from friends and family, Lack of focus, Lack of determination, Lack of courage.

But then the book hits a really important area. What makes a lot of people fail is that they do not find an environment that supports them—an environment that allows them to flourish. I totally agree and love this point. You need to ask yourself this question—What kind of environment do I need to be in that would support me to become wealthy?

Let me give you an example of this. You all know that I am a Christian pastor. One of my greatest challenges however is dealing with the church environment and in particular the church leaders who are completely negative and uneducated about money even though they spend most of their time begging for it. The church environment is toxic regarding money!

I can't operate in that environment, so I often have to work out of it. This is not a criticism of churches or leadership, my heart is to lead them to a higher understanding. But I still had to step out in order to succeed. So you need to do the same if you are going to make it.

This is why I have said many times, the best people to associate with are not always church people. You need to look elsewhere and find people who have a positive attitude toward money. They then give some examples of environments to be careful of.

1. Your home environment:

"The rich are evil and exploit others." "Investing is gambling." "Live below your means and don't take risks."

People who are afraid of losing and want "job security, a steady paycheck, entitlement mentality, etc."

Many people do not grow rich because of their environment. So it is important here to do the exercise on pages 282 -283.

Another helpful exercise is on page 287. I encourage you to do it as well. The book then begins to wrap up with Chapter 26. This chapter is primarily about real estate. I really like this chapter. I totally agree

with Robert and Donald on this. Tamara and I do a lot of real estate and it is one of the best ways to build wealth. Robert gives 9 reasons he favors real estate. Review them on pages 292-293.

There are many good courses on this, but let me make a few personal observations. I have found it helpful to have a relationship with many realtors. Tell them you are looking for good deals and to call you every time they find one. Let me give you a few examples: Divorce, Death, Foreclosures, Timber, etc.

Another very helpful item is to go for big—\$3-5 million minimum. The difference between 5 and 6 million is little. It only takes a few of these. Remember too, only the earth becomes more valuable as the population grows. There is only so much land and they are never going to make more of it!

Chapter 27 is on Network marketing. This chapter teaches everything we teach you in the 60-day program. What I like however is how Donald and Robert endorse it. You can't get better than that! So forget the naysayers, the negative, and those who would reject you. Fly with the top leaders and smile!

Chapter 28 is on starting your own business. Once again everything Donald and Robert teach is exactly what we already teach you regarding the benefits of a home business. So we don't need to teach you about this.

Chapter 29 is excellent on leadership. Several points here: Leaders are role models.

Leaders inspire you to be bigger than your doubts and fears. Leaders have vision.

Leaders teach others to see.

If you want to be rich you have to become a leader. You have to be able to duplicate yourself in others and to show people the way by example. To show people their old self has to die and the new has to take birth.

When I decided to become a rich person, the poor person in me had to die.

When I wanted to become an entrepreneur, the employee in me had to die.

When I wanted to become thin and healthy, the fat and lazy person had to die.

When I wanted to become successful, the "victim" in me had to die. When I wanted to have multiple streams of income, the job security in me had to die.

When I wanted to have more freedom, the slave in me had to die. When I wanted to be extraordinary, the ordinary in me had to die.

Each of you watching or listening to this have the potential to be wealthy. It truly is a choice. I want to encourage you to review the principles in this over and over. The future is truly for those who are willing to be honest, and look at the future with open eyes, adapt and take responsibility.

You know the thing that really hit me when I reviewed this book is that everything Donald and Robert teach we are doing in the All Power Seminar. Every principle they teach we are teaching. Everyone needs what we have. So this month, go out with a passion to share the good news. Tell everyone you know and everyone you meet. Don't let anything stop you!

It has been a joy to share this month with you again. I love each one of you and am so honored you are part of our team. Let me know if I can serve you in any way. Till next time, live every day with All Power!

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